

“Driver” Profile

A. Job Profile

Purpose:

Drivers

- Deliver product and execute required procedures.
- Service all scheduled customers by the end of shift.
- Establish positive working relationships with primary contact at each account.

Main Duties & Major Tasks:

Main Duties are driving heavy trucks which require 2nd or 3rd degree license. Drivers delivers product to stores on an established route or via dynamic dispatch.

Responsible for ongoing rotating and stocking of product on store shelves, displays, in coolers and vending equipment.

Generates invoices and is responsible for daily settlement of cash and charges.

Has frequent interaction with store management.

It requires reaching, squatting and bending while delivering and merchandising products in the store.

Major Tasks

- Take inventory and place orders for future Delivery.
- Develop new business to increase volume and new package distribution within the area boundaries.
- Sell and execute promotions.
- Provide excellent service to assigned accounts; create and maintain goodwill with all customers.
- Complete required paperwork in an accurate and timely manner.

B. Competence Profile

Competences:

Technical Competence:

- Professional Driving License
- Minimum Diploma Degree

Methodological Competence:

- Experience in driving.
- Experience customer relations.

Personal Competence:

- Reliability and commitment.
- Interpersonal Communication.
- Self Management (self organisation, time management etc.)
- Willingness and ability to learn and to improve continuously.

Social/Interpersonal Competence:

- Ability to communicate appropriately.
- Respectful and sensitive attitude and behaviour.

C. Basic Qualifications

Basic Qualifications:

1. 18 years or older.
2. Diploma or Bachelor's degree.
3. Pass the drug test.
4. Pass the background check.
5. Valid professional driver's license (i.e. 2nd or 3rd degree license).